



# Fuel Cost of Ownership for (6) Burner Challenger Range

 **Fact: Wolf Range (6) burner Challenger range has only (3) standing pilots, the competition has (6) standing pilots.**

 **Fact: It costs approximately \$6.50 to run just one (1) pilot light for a month on natural gas. You can multiply that by 1.5 times if you use propane, about \$10.00 per month per pilot (Based on \$1.00 per 100,000 Btu's for natural gas, and \$1.50 per gallon/91,500 Btu's for propane).**

 **Fact: Using the \$6.50 per pilot figure (with three less pilots) is a monthly savings of (natural gas  $\$19.50 \times 12 \text{ months} = \$234.00$  per year x min. average life of range at 7 years =  $\$1638.00$  savings), (propane number are  $\$10.00 \times \text{three pilots} = \$30.00/\text{month} \times 12 \text{ months} = \$360.00/\text{year} \times 7 \text{ years min. life} = \$2520.00$  savings).**



**Sooo, here's the deal – If a competitive range is \$300.00 cheaper going in on the front side, it will cost the customer over the next 7 years an extra \$1338.00 for natural gas models, \$2220.00 for propane models, over and above the basic cost of the Wolf.**

**Using the cost of ownership model, the Challenger Range is not only the best quality you can sell, it is also the least expensive solution to high utility costs.**

**Contact your local gas company to determine the exact costs of fuel. For natural gas the unit of sale is the therm-100,000 Btu, about \$1.00 today. Propane is sold by the gallon and is 91,500 Btu, about \$1.50 today.**

**A pilot burns about 673,000 Btu/month, (3) pilot, 12 months. You can do your own calculation.**

